

# FreshPath

CONSULTING

Helping You Define and Implement Your Software Roadmap





# Putting the Customer in the Driver's Seat



*This project was critical and had high risk implications.*

*FreshPath Consulting helped secure our business continuity, redefine vendor relationships in our favor, and map out a clear risk mitigation strategy.*

*- Brian Flynn - Director of Technology Services*

# The Challenge

Helping the Social Law Library get a handle on its business process to assess and mitigate risks, document for business continuity, and gain control of vendor relationships.

Their critical revenue generating business process was not documented. It relied upon software technologies and platforms that were either no longer supported or soon to be end of life and they were being guided by a vendor who did not have a proper understanding of their requirements.

# The Solution

Using project management best practices, business analysis, and experience with Microsoft technologies, FreshPath Consulting was able to map a vendor selection road map for the Social Law Library, including :

- Stakeholder analysis
- Budget assessment
- Interactive team process to define requirements and map existing process components
- Provide advice on best practices for business continuity
- Identified process improvement opportunities
- Risk identification, analysis, and response planning
- Vendor solution landscape analysis
- Road map for success
- Implementation of road map via development of RFP, vendor interviews, and vendor selection

# The Benefits

- Thorough documentation to support business continuity
- Comprehensive risk identification and mitigation strategies
- Definitive business requirements and RFP providing clarity and direction to vendors.

*FreshPath Consulting provided results that we could not achieve internally, quickly, cost effectively and in a way that made the team feel empowered.*

*Dave MacKinnon*

*Database Publications Manager*





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